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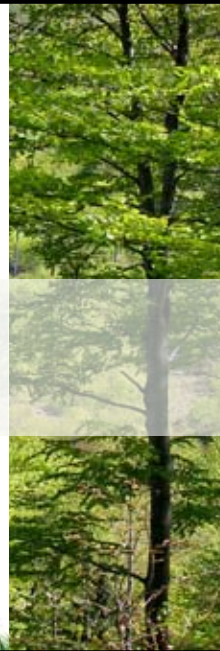
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CHAMBER BUSINESS MONTHLY

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# CHAMBER BUSINESS

A monthly publication of the  
Hilton Head Island • Bluffton Chamber of Commerce

# MONTHLY

APRIL 2009

## FEATURES

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Targeting Perceptions



The Business of Golf  
Two Great Tournaments



HILTON HEAD ISLAND-BLUFFTON  
CHAMBER OF COMMERCE

## RESERVE YOUR SPOT NOW FOR BUSINESS GOLF CLASSIC



Palmetto Electric's team takes top prize at the Business Golf Classic 2008: Tony Nimmer, Gary Davis, Jimmy Baker and Jacob Baker.



Register now for the chamber's popular Business Golf Classic. The 17th annual tournament will be held Monday, May 4 at Berkeley Hall in Bluffton. Registration starts at 11:30 a.m. with a shotgun start at 12:30 p.m.

Berkeley Hall invites chamber members to play one of the private courses designed by Tom Fazio. The greens meander through an open, coastal landscape with sea grasses and beautiful water features along the Okatie River.

Golfers from novice to pro can get the most out of this shamble format tournament. In a shamble, each member of the foursome hits a tee shot and the best drive of the team is selected. From there, each team member takes their second shot and continues to play their own ball to

finish the hole.

There will be contests with great prizes including longest drive and closest to the pin. There will also be a hole in one contest with a chance at winning a really big prize! A box lunch is included as well as a reception and awards ceremony at the luxurious Berkeley Hall Clubhouse.

Presenting sponsor is ServPro of Beaufort County and the beverage sponsor is Epperson.

The cost to participate is \$175 per player or \$685 for a foursome. Businesses can sponsor a hole for \$150. For more information or to register, contact Anna Cauthen at (843) 341-8379 or [acauthen@hiltonheadisland.org](mailto:acauthen@hiltonheadisland.org). Registration forms are available at [www.hiltonheadisland.org](http://www.hiltonheadisland.org).

## LOOKING FOR THE LEADERSHIP CLASS OF 2010

Are you motivated to be a leader in the community? The chamber is now accepting applications for the leadership class of 2009-10.

Leadership Hilton Head Island-Bluffton is an in-depth educational program which meets one full day each month and runs from September through June. The program focuses on culture, history, environment, economics and civics.

This program enhances leadership skills and broadens knowledge of the government, service organizations and more. A candidate recruitment breakfast is scheduled for Thursday, April 23 at 9 a.m. at chamber headquarters. The Leadership Board of Regents will answer questions about this prestigious program that has been developing community leaders for more than 25 years.

Class selection is based on a written application and a personal interview. Applicants must have lived or worked in Southern Beaufort or Jasper Counties for a minimum of one year. Deadline for the written application and three reference forms is June 1, 2009.

Applications may be obtained by contacting the chamber at 341-8369, or at [www.hiltonheadisland.org](http://www.hiltonheadisland.org).



Pearce Scott, Ryan Ott, Brett Pruehs, Andrew Carmines, Leah Arnold, Katherine Veldran, David Moore, Carrie Amankwah & Jason Carnes of the current Leadership class tour the State Museum while in Columbia as part of their session on State Government.

## BOTTOM LINE 09: SUCCEEDING IN A CHALLENGING ECONOMY

The chamber is inviting the business community to attend the chamber's next economic briefing "Bottom Line 09: Succeeding in a Challenging Economy" scheduled for Thursday, April 2 from 1-3 p.m. at the Crowne Plaza Resort. Our two guest speakers will provide the latest information on the national and local economies and the economic stimulus package.



Dr. Martin Regalia currently serves as Vice President and Chief Economist for the U.S. Chamber of Commerce. Formerly, he served as a principal analyst in the Fiscal Analysis Division at the Congressional Budget Office, as an economist for the Board of Governors of the Federal Reserve System in both the Banking and Capital Markets sections, and as a financial economist for the Federal Deposit Insurance Corporation.

Economist Dr. Rebecca Gunnlaugsson is the director of the Division of Research for the South Carolina Department of Commerce. She has a Ph.D. in Economics from the University of Michigan and works in the state's efforts to recruit new business and help

existing business grow.

The chamber will also update members on its own programs, including visitor marketing campaigns, business advocacy and Shop Local initiatives. Learn more about participating in these programs and how they can impact your business' bottom line.

There is no cost to attend but seating is limited. To register, email [events@hiltonheadisland.org](mailto:events@hiltonheadisland.org) with "Economic Briefing" in the subject line. Call (843) 341-8379 for more information.

Bottom Line 09:  
Succeeding in a Challenging Economy  
1-3 p.m., Thursday, April 2  
Crowne Plaza Resort, Shipyard Plantation

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### DR. MARTIN REGALIA

VP & Chief Economist, U.S. Chamber of Commerce

**Q: How is the stimulus package being received by the U.S. Chamber?**

**A:** The stimulus package did not meet the president's goal of being targeted, timely and temporary, but its huge size should help the economy recover.

**Q: Which programs or initiatives will have the most impact on small businesses?**

**A:** The stimulus contains several tax provisions that will help small businesses. These include net operating loss carryback, bonus depreciation, Section 179 small business expensing, and delayed recognition of income from debt cancellation and restructuring.

**Q: How will people be able to gauge its impact?**

**A:** The "Making Work Pay" tax credit, which is targeted to low income individuals with a high marginal propensity to consume, should trigger at least a temporary boost in spending. Monthly retail sales data should reflect this boost in the second half of this year. We might also see some modest improvement in business investment due to the provisions for small businesses.

**Q: What are the next steps in tackling the economic challenges?**

**A:** The administration must announce details on how it will address the continuing problems in the banking system. In addition, the mortgage restructuring programs have largely been a failure so far and the government must provide more information about how it will help stabilize the housing market.

## SUPPORTING THE VERIZON HERITAGE

The chamber, along with the Heritage Classic Foundation, is urging the community to attend South Carolina's only PGA tour event. The Verizon Heritage Golf Tournament draws more than 100,000 visitors and has an estimated economic impact to the region of \$84 million annually. The tournament has also provided about \$1.7 million to area charities each year.

Many PGA tournaments are faced with challenges as corporate sponsors pull their financial support. It is more important than ever to participate in the festivities surrounding the golf tournament. This year's tournament will be held April 13-19 at Harbour Town Golf Links at The Sea Pines Resort.

The chamber is the exclusive vendor for the popular daily ticket packages. Practice round badges are also available at all three Chamber locations along with the newly introduced Arnold Palmer passes.

The Heritage daily ticket package includes 10 tickets: 2 for Monday - Wednesday and 1 for Thursday - Sunday. The package is exclusive to chamber members and is ideal for any business looking to invite multiple clients.

The Arnold Palmer Pass is an enhanced ticket booklet which features seven day-specific tickets with clubhouse access as well as access to two private entertainment venues that provide com-

plementary beer, wine and food. The hospitality venues are open Wednesday-Sunday.

The daily ticket packages, practice round badges and Arnold Palmer passes are on sale at chamber headquarters in Shelter Cove, the chamber's Bluffton office in the Liberty Savings Bank Building in Belfair Town Village and the Welcome Center, or by calling the chamber at 785-3673. Go to [www.hiltonheadisland.org](http://www.hiltonheadisland.org) for more information.



Arnold Palmer Pass .....	\$450
Heritage Daily Ticket Package* .....	\$165
Practice Round Badges .....	\$35

*\*Daily Ticket Booklets are exclusive to chamber members.*

## BUSINESS AFTER HOURS IS UP THE CREEK AGAIN!

Grab a paddle and a stack of business cards! The chamber invites you to soak up the spring sunshine on the deck of Up the Creek Pub at Broad Creek Marina for this month's Business After Hours. Along with an incredible sunset view, great food is a sure catch and casting a business card may net you a prize.

Business After Hours will be held Thursday, April 23 from 5:30-7 p.m. The cost to attend is \$10 for members and \$20 for nonmembers. As a courtesy to our host, RSVP to [events@hiltonheadisland.org](mailto:events@hiltonheadisland.org). Members who RSVP will be entered in a special drawing.



Networking at Up the Creek Pub includes sea breezes and a stellar view of the marsh.

## CHAMBER AND VCB CONDUCTING GREEN SURVEY

Earth Day is April 22, but the key in being green is making environmental consciousness an ongoing endeavor for our destination. The chamber, in partnership with the University of South Carolina Beaufort's Tourism Institute, is conducting a Resort Community Green Survey that will measure the importance of green initiatives to visitors in choosing a resort destination.

The Green Survey will gauge percep-

tions and preferences for sustainable practices in resort destinations. More than 800 visitors have already completed the survey. Results will be available later this summer.

As a member you may also take the survey. Visit [www.hiltonheadisland.org](http://www.hiltonheadisland.org), go to the Visitors Guide page and click on "Where to Stay."

Want to enhance our destination's reputation for natural beauty and

being environmentally friendly? The U.S. Travel Association and American Express have launched a website to show visitor destinations and visitor-related businesses how to go green.



[www.Travelgreen.org](http://www.Travelgreen.org)

## MEETINGS MEAN BUSINESS!



The U.S. Travel Association is launching a new campaign aimed at emphasizing the importance of business travel to the economy. The "Meetings Mean Business" campaign goal is to ensure that media and policymakers understand the importance of meetings, events and incentive travel and the



*Total business travel creates 2.4 million American jobs, with meetings and events creating 1 million of these jobs.*

*Source: U.S. Travel Association*

<b>Hilton Head Island 2008</b>	
<b>Total Visitors .....</b>	<b>2,016,405</b>
Leisure..... 81% .....	1,633,288
Group .....	383,117

effect political grandstanding has on jobs and local economies.

"It's a hot topic in the group and meetings travel community right now," says Susan Thomas, vice president of the chamber's Visitor and Convention Bureau. "The U.S. Travel Association is being proactive in tackling this public perception issue."

Groups made up 19% of our area's total visitors in 2008, four percent more than the national average. Group visitors spend an average of \$978 per stay (3.5 nights). The total group visitor economic impact was more than \$374 million for the destination.

The chamber has been successful in increasing the destination's group business. Bookings from leads increased nearly 40 percent from 2007 to 2008 for the chamber. While the average number of room nights per booking has struggled with the economy, the chamber still saw a 30% increase in total bookings.

Included in the meetings media campaign is a new website, [MeetingsMeanBusiness.com](http://MeetingsMeanBusiness.com), which is a comprehensive resource for information, articles and statistics. As part of the marketing campaign, ads will be appearing in *USA Today*, *Politico*, *Congress Daily* and several news websites, including *theDrudgeReport.com*.



Chamber Board Chairman John Vann with WTOC's Sonny Dixon and Chamber President and CEO Bill Miles at February's quarterly luncheon sponsored by the Bluffton-Hardeeville Business Council.



The Pregnancy Center and Clinic of the Lowcountry has a new mobile unit to reach out to patients in Hardeeville, Levy and Ridgeland, with the aim of improving the area's infant mortality rate.



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# SUCCESS STORIES



The chamber continues to look for good news from our member's. From office space to advertising, members are sharing the following success stories.

## The Bluffton Sun

"Business Expo was a home run for us," says B.J. Frazier, publisher of the *Bluffton Sun*. "We not only strengthened relationships with existing clients but managed to introduce ourselves to dozens of new potential clients, several of whom have become new advertisers."

The *Bluffton Sun* has more than doubled the page-count and the advertising in the community newspaper in the past two years and the distribution now tops 24,000 households and businesses in Bluffton and Okatie. Frazier also said the cornerstone of his business is the superior customer service exhibited by his wonderful group of associates, plus the ability to deliver the desired audiences to the various advertisers at affordable rates.

Networking is a key component of their efforts. He credits the chamber and other organizations with giving them a higher level of awareness throughout the region.

*Tradition's Marty Sauls joins WJCL/WTGS President and CEO Lynn Fairbanks and staff as he cuts the ribbon at their new bureau in the Tradition Professional Center.*



## Tradition Hilton Head

While an up-tick in spring traffic for home sales is great news for Tradition Hilton Head, netting leases for office space is a great success story. Tradition Professional Center, an office facility located at the entrance to Tradition Hilton Head, netted two tenants in less than 24-hours!

"It was really word of mouth," said Marty Sauls, director of public relations for Tradition Hilton Head. "Networking! That's one of the best ways to get the message out!" A great location on Highway 278 helped too.

Tradition Professional Center is now home for WJCL/WTGS and one of Tradition's preferred builders. Plans are underway to secure a financial institution.

## U.S. CHAMBER HOLDS ANNUAL MEETING

America's Small Business Summit will serve as the annual meeting for members of the U.S. Chamber of Commerce. U.S. Chamber membership is a benefit to all Hilton Head Island-Bluffton Chamber members. The annual three-day meeting will be held May 11-13 in Washington, D.C. For more information on the summit, go to [www.uschambersummit.com](http://www.uschambersummit.com).

This is an opportunity for small business owners, managers and executives to share common concerns and bring the collective voice of business to Congress. For a short time, the chamber is offering a special package for \$350. Call (843) 341-8373 for more information.



ON THE COVER: This image of Harbour Town lighthouse in The Sea Pines Resort was taken during February's Governor's Conference by Anne Kaufmann of Photography by Anne.

### MEMBER SPOTLIGHT



## Point of View

Lisa Wagner-Arraj  
PO Box 2312  
Bluffton, SC 29910  
(843) 247-0287  
[www.pointofviewhhi.com](http://www.pointofviewhhi.com)

Lisa Wagner-Arraj is a local entrepreneur who has been changing the look inside area homes and villas for the past year and a half. Her business, Point of View, provides ideas and solutions to assist when getting properties ready to sell, lease or become more livable.

"A lot of friends pushed me into doing this," says Wagner Arraj. "While helping my husband with some property inspections, I was seeing places that it didn't take much to dress up."

Wagner-Arraj's re-design skills are an alternative to regular interior design work. Point of View provides room redesigns, furniture reupholstery, faux finishing, sewing and specialty painting. "If you think outside the box, you can come up with some pretty creative ways to make simple improvements."



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# CHAMBER EVENTS

## APRIL

- 2 **Bottom Line 09: Succeeding in a Challenging Economy**  
1-3 p.m., ; Crowne Plaza Resort
- 2 **Bluffton Marketing Committee**  
9 a.m., ; Bluffton Town Hall
- 3 **Government Affairs Committee**  
8 a.m., ; chamber headquarters
- 7 **Business Education Partnership**  
8:30 a.m., ; chamber headquarters
- 9 **Nexsen Pruett Briefing: Difficult Times, Tough Decisions, Downsizing & Related Employment Issues**  
8-9 a.m., ; chamber headquarters
- 9 **Executive Leadership Series: Brigadier Gen. James Laster**  
Noon-1:15 p.m., ; Palmetto Hall Plantation Clubhouse
- 16 **Arts & Cultural Committee**  
9:30 a.m., ; chamber headquarters
- 23 **Business After Hours**  
5:30 - 7 p.m., ; Up The Creek Pub at Broad Creek Marina
- 23 **Leadership Recruitment Breakfast**  
9 a.m., ; chamber headquarters

## MAY

- 1 **Government Affairs Committee**  
8 a.m. ; chamber headquarters
- 4 **Business Golf Classic**  
12:30 p.m. Shotgun, ; Berkeley Hall
- 20 **Accommodations & Attractions Committee**  
10 a.m., ; chamber headquarters
- 21 **Business After Hours**  
5:30-7 p.m., ; Palmetto Bay Marina

For more information on these or other events, go to [www.hiltonheadisland.org](http://www.hiltonheadisland.org)

## WHO'S WHO AND WHO'S WHERE



**Nova Iannuzzi** has joined CENTURY 21 Southern Lifestyle Properties as a sales associate. She will specialize in property sales in the Hilton Head Island and Bluffton area.



**Ronda O'Connell, RN** has been named breast care coordinator at Beaufort Memorial Hospital. She will serve as an advocate for patients facing a breast cancer diagnosis or similar concern.



**Leah Dubs** joins Palmetto Therapy Services as office manager for the Bluffton clinic. Originally from Kenya, Dubs has been in the Hilton Head Island/Bluffton area for 6 years.



**Chris Mark,** Palmetto Dunes Oceanfront Resort's executive chef, earned the elite American Culinary

Federation designation of Certified Executive Chef. Chef Mark has more than 14 years of experience.



**Dr. Bryce Young,** a sports psychologist, was named PTR State Member of the Year. PTR selects one member who has displayed professionalism on and off the tennis court for this honor.

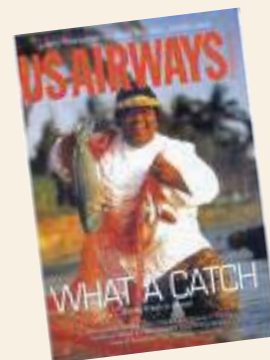


**Jeremy Brachter** is the new general manager of the Hilton Garden Inn on Hilton Head Island. His extensive experience in the hospitality industry

includes general manager roles at both the Hilton Garden Inn and Courtyard by Marriott hotels in Bowling Green, Kentucky.

**Michael E. Lawrence,** with Financial Consulting Service, has joined the chamber's chapter of SCORE. Lawrence is a certified public accountant, a real estate broker and is trained in financial planning.

## PUBLIC RELATIONS HIGHLIGHT



## Meet at the Beach

*USAir Magazine* ranks Hilton Head Island as one of the most business-friendly resorts. Hilton Head Island is listed as number 12 and the publication mentions the Crowne Plaza Resort as a place to enjoy open-air meeting spaces that sidle up to the surf.

## TIME TO RENEW BUSINESS LICENSES

The deadline for renewing business licenses in the Town of Hilton Head Island is May 31, 2009. After that date, the town begins assessing late fees. Renewal applications were mailed in December. Any business that did not receive a renewal application should contact Revenue Collections at Town Hall at 341-4677.

Any business with a valid 2008 business license and no change to their name or address is eligible to renew

online. To renew online, go to the Town's website at [www.hiltonheadislandsc.gov](http://www.hiltonheadislandsc.gov) and select the Online Renewal and Tax Payment Service link. You will need your business license number and your pin number from your renewal form.

New businesses or new owners are required to have a business license prior to operation within the Town of Hilton Head Island municipal boundaries.

## NEW MEMBERSHIP HIGHLIGHTS

### Auston Chase

Gabrielle Bouknight  
59 Summerlake  
Hardeeville, SC 29912  
[www.liveaustonchase.com](http://www.liveaustonchase.com)

### Pav-Guard

Keith Malala  
4 Venice Ct.  
Lady's Island, SC 29907

Full-service asphalt maintenance company that offers asphalt seal-coating, crack filling, asphalt repair and line stripping. More than 12 years experience in the field.

### Surveillance 1, Inc.

Dennis Lundy  
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[Surveillance1.us](http://Surveillance1.us)

Private security officers and investigations, legal authority, domestic cases, fraud, unsolved cases, theft, divorce, missing persons, with powers of arrest, function security and crime prevention 24/7.

### Le Bistro Mediterranean, Inc.

Faisal Dahnoun  
301 Pineland Station  
Hilton Head Island, SC 29926  
[www.lebistroofhiltonhead.com](http://www.lebistroofhiltonhead.com)

Restaurant of 21 years serving dinner Monday through Saturday; closed on Sunday. Serving early dining from 5-6 p.m. and regular menu 5-9:30 p.m.

### Savannah Sand Gnats

R.C. Reuteman  
1401 Victory Dr.  
Savannah, GA 31404  
[www.sandgnats.com](http://www.sandgnats.com)

The Sand Gnats are the Class-A affiliate of the New York Mets and play 70 home games from April through September. As a minor league baseball team, they offer family-friendly entertainment at an affordable price.

### Emerald Princess II Casino

Jennifer Ferra  
101 Gisco Point Drive  
Brunswick, GA 31921  
[www.emeraldprincesscasino.com](http://www.emeraldprincesscasino.com)

The Emerald Princess II Casino is a full Vegas-style casino located in Brunswick, Georgia with nine weekly cruises at \$10 per person.

### Simply Kids Consignment

Carrie Mason and Laura Brocken  
115 Arrow Road, Ste 2B  
Hilton Head Island, SC 29926

Simply Kids is a consignment store for children's clothes, shoes, gifts, baby equipment and toys.

### Lana Lewis Design

Lana Lewis  
37 Mulrain Way  
Bluffton, SC 29910  
[www.lanalewisdesign.com](http://www.lanalewisdesign.com)

Over 25 years of graphic design experience in print advertising, logo design, website design and photo retouching.

### Sign-A-Rama

Ulrich Kniep  
2607 N. Okatie Hwy. Unit 17  
Ridgeland, SC 29936  
[www.signarama.com/29936](http://www.signarama.com/29936)

Sign-A-Rama provides indoor/outdoor signage, digital printing, sand-blasted signs, banners, vehicle graphics and wraps, and more. It is located in Okatie beside Sunset Pizzeria.

### Premiere Coastal Insurance Group

Robert Kerdasha, Principal  
5 Sweet Grass Lane  
Bluffton, SC 29910  
[www.pciginc.com](http://www.pciginc.com)

Premiere Coastal Insurance Group provides private client group, family, office and personal insurance. We offer services for a limited number of clients that want attention to details of coverage.

## CHAMBER PROFILE

**Kelly McCallister**  
Assistant Controller



After vacationing on Hilton Head Island for many years, McCallister moved to Bluffton from Columbus, Ohio nearly ten years ago. She has worked at the chamber for the last 6 years.

**What are your main responsibilities at the chamber?**

My main responsibilities are accounts payable, daily deposits, generating invoices, month-end procedures, assisting in preparing for the annual audit, grant reimbursement requests and maintaining staff personnel records.

**What is your favorite thing about working on Hilton Head Island or for the chamber?**

It is the variety that my job offers me; no two days are ever the same. Also, our staff is more like a family. We genuinely care about each other, our members and the community in which we live.

**What is one of the more unusual things you've accomplished that wasn't in your job description?**

The chamber is involved with selling Verizon Heritage Golf Tickets. It's an important event to the community and playing even a small role in its success reminds me of how we're all involved in the bigger picture for our destination.

**How else are you involved in the community?**

Along with working at the Chamber, I also work part-time at Hilton Head National Golf Club. However, most of my free time is spent with my basset hound, Hayley.

## MEMBERS MAKING NEWS

**Faces Day Spa** has been selected by the U.S. Chamber of Commerce to receive a Blue Ribbon Small Business Award. Only 56 awards are being given out nationwide. The Blue Ribbon Small Business Award pays tribute to businesses showcasing financial growth, investment in staff training and motivation of employees, community involvement, customer service, and business planning.

**Dr. Jane T. Upshaw**, chancellor of the University of South Carolina Beaufort, has been honored with the 2009 Martha Kime Piper Award. South Carolina Women in Higher Education's award recognizes an individual a woman with an outstanding record of advancing and supporting women in higher education.

**HoneyBaked Ham Co.** of Bluffton helped celebrate National Reading Awareness in March by having associates read the children's book *Green Eggs and Ham* to local students. The nationwide literacy campaign coincides with Dr. Seuss' birthday.

**Merrill Lynch Financial Advisor Susan Ketchum** of Hilton Head Island has been recognized as one of the top advisors in South Carolina by *Barron's* on the first "America's Top Advisors: State-by-State" list.

**Cherry, Bekaert & Holland, LLP** has opened a new Bluffton office at 1 Westbury Park Way, Suite 200. For more information on services in Beaufort, Bluffton or Hilton Head Island, call (843) 706-8440.

**The Heritage Library Foundation** announced its Board of Directors and Officers for 2009-10: Isobel Bitner, Head Librarian; Nancy Burke, Secretary; Chip Collins; Earl S. Cooler; Ed Dowaschinski; Natalie Hefter; William Leitner, Treasurer; Elizabeth Mayo; Gail Quick; Dr. J. R. Rose; Dr. Larry S. Rowland; Robert P. Smith, Vice President; Blanche T. Sullivan, President; Dr. Harvey Varnet; Iva Welton.

**The Heritage Library Foundation** moved from Hilton Head Island's Courtyard Building to the second floor of the Harbourside Bank Building, located mid-island.

**The Inn and Spa at Palmetto Bluff** was honored with a 2009 Mobil Four-Star Award by Mobil Travel Guide, the originators of the celebrated star rating system. The coveted Mobil Award is based on more than 750 standardized criteria for hotels and 450 criteria for spas, making it one of the most rigorous and comprehensive ranking procedures in the industry.

**UBS Financial Services, Inc** Financial Advisor Emily Johnson completed the Collaborative Divorce and Family Law

training program hosted by the International Academy of Collaborative Professionals and the Collaborative Law Institute of Georgia.

**New Directions' Jack Wilson** released a new business book, *The Right Leader: Selecting Executives Who Fit* (John Wiley & Sons, 2009.) It illustrates and details a model for determining how well an executive will match the needs of an organization and fit with its culture.

**Beaufort Memorial Hospital's Operating Room** is the first in the nation to streamline information technology to give nurses more time to spend on patient care. The result is a first-of-its-kind clinical integration between two automated patient documentation systems.

**Harden Tuten Custom Homes** of Bluffton was honored at The Home Builders Association of South Carolina's Seventh Annual Pinnacle Awards ceremony. Harden Tuten garnered a Pinnacle-Merit Award for the Hovis residence at Brays Island.

**Aqua Grille & Lounge** participated in several fundraisers this winter. The charity events supported Children's Literacy, Volunteers in Medicine, Hilton Head Rotary, Breast Cancer Awareness and the Hilton Head Firefighters Association.

**The Bargain Box** has expanded its free donation pick-ups to include the Greater Bluffton area. The regular pick-up schedule now includes Tuesday, Wednesday and Thursday.

**The Country Club of Hilton Head's** food and beverage team has been honored by Club Corp as "2008 Team of the Year."

**Downtown Deli & Downtown Catering & Events** owners Ryan & Leah McCarthy, have recently acquired Monster Pizza in Bluffton. Monster Pizza has been named Best Pizza in a recent *Hilton Head/Lowcountry Monthly* contest. Downtown Deli has been named Best Lunch, Best Deli and Best Sandwiches for the last two years.

**Hampton Lake and World Design Marketing** won two Pinnacle Awards at the "Celebration of Excellence" from the Home Builders Association of South Carolina. The lakefront community and advertising agency earned the awards for "Best Color Ad" and "Best Brochure/Direct Mail."

**Secession Golf Club** has achieved designation as a "Certified Audubon Cooperative Sanctuary." The course is being recognized for Environmental Stewardship by Audubon International.

## MEMBERSHIP RENEWALS

### 15-19 YEARS

Kingfisher Seafood & Steak House  
Tom Crews Architects, Inc.  
Wachovia Securities, LLC.  
Dermatology Associates of the Lowcountry  
Hilton Head Glidden

### 10-14 YEARS

Wachovia Securities  
Hospice Care of the Lowcountry  
BRZ, Inc.  
J.K. Tiller Associates, Inc.  
Palm Meadows Village  
Native Island Business & Community Affairs Assoc.  
Jazz Corner, Inc.  
Hilton Head Moving & Storage  
ACS State and Local Solutions  
Audio Visions

### 4-9 YEARS

Island Fire Protection  
Barefoot Weddings  
A2Z Express  
Alan L. Herd  
Sweetgrass Baskets  
ArtWare  
Peter Wolf & Associates, PC  
Camelot Limousine & Tours  
Savannah Hardscapes  
Wreck of the Salty Dog Cafe  
Long Cove Club  
Timeless Interiors & The Mobile Showroom  
Collins Group Realty  
Jones Consulting & Pest Services  
Sea Pines Country Club  
May River Montessori  
Callawassie Island Club  
Wild Birds Unlimited  
Northwestern Mutual Financial Network  
Lowcountry Technology Alliance  
Serendipity Medical Spa  
Lowcountry Insurance Services, Inc.  
Sperry VanNess  
Ron Casas Photography  
Gordon L. Deal, Inc.  
Heritage Academy  
Audio Video Outfitters  
City of Hardeeville  
Fine Furniture Galleries/Coastal Living Interiors  
H2 Builders, Inc.

Kroger Grocery Store  
Wine & Spirit Shop

### 1-3 YEARS

Ann Kiewiet at Dunes Marketing Group  
Air Force One, LLC  
Carson Realty, LLC  
Coggins Promotional Advertising  
Suburban Propane  
Hugo's at Wexford  
Inner Vision Float Center  
Palmetto Ferry Company  
South Point Group, Inc.  
Collins Group Realty - Bluffton  
Edible Arrangements  
Northwestern Mutual Financial Network  
Beach Break Grill  
Andy Twisdale REALTOR at Charter 1 North  
Brick Oven Cafe  
Believable Brands, LLC  
Designs By Cleo  
Claude & Uli's Signature Bistro  
Great American Cleaners  
Go Gated Realty, INC. ®  
St. Francis Catholic School

## WELCOME NEW MEMBERS

Paul Davis Restorations  
Carolina Cigars  
Emerald Princess II Casino  
HR Sentry  
Stephen G. Goodale  
A Sense of Total Well Being  
Sign A Rama  
Advanced Commercial Roofing Corporation

J & J Real Estate Investments, LLC  
Amedisys Home Health Care  
Savannah Sand Gnats  
SurgiSite Instrument Management  
Amedisys Home Health Care  
Progress Printing  
Riverside Printing  
Simply Kids Consignment

Pav - Guard  
Ragilo Inc. the preferred realtor for the Owners Club at Hilton Head  
J W Services  
Premiere Coastal Insurance Group  
Bulldog Fishing Charters  
Sunbelt Business Brokers  
Home Helpers / Direct Link



*PTR International Tennis Symposium & \$25,000 Championships attracted approximately 800 tennis instructors and coaches from around the world. Fifty countries were represented in the Parade of Nations Flag Ceremony, including Ecuador, Egypt, Kenya, and China.*